**Implementation Analysis of a Standardized Medication Therapy Management Program in the Transitions of Care Pharmacy**.

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**Background/Purpose:** Pharmacists have an essential role in improving patient outcomes in the transition of care (TOC) process. Medication Therapy Management (MTM) is a tool that is utilized by many pharmacists to improve the patient’s understanding of their medication lists. The Joint Commission includes TOC and MTM programs as vital parts of several evidence-based models for improving patient outcomes and reducing medication-related hospitalizations. However, reimbursement for these services remains difficult. The purpose of this analysis is to determine the feasibility and fiscal impact of a standardized MTM program in an inpatient TOC pharmacy.

**Objective:** Implementation analysis of a clinical pharmacist led MTM program within an inpatient transitions of care discharge pharmacy that is augmented by a MTM administration software to increase revenue

**Methods:** This was a program implementation analysis focused on the feasibility and fiscal impact of implementing a MTM program in the inpatient TOC pharmacy augmented by a MTM administrator. OutcomesMTM® software was utilized to identify patients who filled a prescription(s) at the TOC pharmacy and were candidates to complete an MTM. This software was integrated into the TOC pharmacy dispensing software and a standard work was developed. The process was anticipated to be integrated into an existing pharmacy staffing position to remain FTE neutral. Analysis of revenue potential was performed based on current patient volume and reimbursement opportunities identified by the MTM administrator. Revenue potential was stratified by completion rates.

**Results:** Implementing a pharmacist led MTM program augmented by an MTM administration software has the potential to create over $18,000 in annualized revenue and provide best practice care for our patients. Reimbursement totals vary by patient specific insurance benefit, prescription fill volumes, and completion rates.

**Conclusion:** Based on the opportunity for increased pharmacy revenue with minimal associated cost, we recommend implementing this pharmacist managed MTM process within the TOC pharmacy.